

# DAPHNE L. VALCIN



**CORPORATE TRAINER | EXECUTIVE COACH | KEYNOTE SPEAKER | CONSULTANT  
CEO OF VALCIN STRATEGIC SOLUTIONS**

*We help high-potential leaders and teams to increase their influence and impact up, down, and across their organizations and specialize in enhancing communication, confidence, and culture.*

## **VALCIN STRATEGIC SOLUTIONS CONTACT INFORMATION**

Daphne Valcin: Chief Executive Officer | Corporate Trainer | Executive Coach | Career and Business Coach | Keynote Speaker | Consultant  
678-460-7814 | [daphne@valcinsolutions.com](mailto:daphne@valcinsolutions.com) | <http://www.valcinstrategicsolutions.com>

**Facebook:** <http://www.facebook.com/valcinstrategicsolutions> | **LinkedIn:** <https://www.linkedin.com/in/daphnevalcin>



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## PREVIOUS SPEAKING TOPICS INCLUDE:

### Utilizing Your Online Brand to Grow Your Career

- Understand how to use LinkedIn to increase your chances of getting your next dream opportunity or to grow your client base
- Gain practical strategies to manage and sustain your online social media presence
- Explore your ideal professional vision to identify what's most important when it comes to building your brand, cultivating more mentors and sponsors, and achieving your dreams

### The 7 Levels of Energy Leadership: High-Impact Strategies That Every Individual Can Utilize in the Midst of Both Challenges and Opportunities

- Understand the 7 types of responses to personal and professional challenges and opportunities that impact your ability to lead
- Gain practical strategies to persevere towards strategic goals despite challenges or frustrations that might come up along the way
- Explore how your most prominent motivations for personal and professional success impact professional interactions and outcomes

### Making Waves That Make Results: Design a Career Advancement Plan to Grow Your Influence, Maximize Your Impact, and Be Positioned to Profit.

- Through role play, writing, individual work, and team activities, learn the WAVES approach to growing your influence and impact by focusing on 1) Your **Why**, 2) Your **Actions**, 3) Your **Voice/ Communication Style**, 4) Your **Work Environment**, and 5) Your **Special Touch** when it comes to designing your career advancement plan
- Gain insight on how to take your productivity and performance to the next level
- Explore your motivation and working style to create and maintain more open lines of communication toward leading a dynamic, high-performing team

### Motivation, Action, and Perseverance: A RoadMAP to Create Your Personal and Professional Legacy

- Participate in powerful exercises to identify your greatest motivations toward excellence at work
- Identify what are the most critical action steps you must take in your role on a daily and weekly basis to progress towards your professional and company goals after gaining clarity on your long-term vision
- Gain practical insights on how to persevere past personal and professional challenges for consistent, high-quality results both personally and professionally

### Effectively Having Difficult Conversations

- Participate in interactive exercises to discover and implement some of the most powerful tools for having difficult conversations at work
- Attain results-driven approaches for giving and receiving feedback as well as maintaining composure in challenging conversations
- Attain high-impact strategies for maintaining composure before, during, and after more high-stakes conversations
- Learn how to ensure you're having the right conversations as soon as you can to create win-win relationships with colleagues and customers

### Other popular topics:

- Navigating Different Personality Styles at Work,
- Having More Win-Win Professional Relationships at Work,
- Giving and Receiving Feedback,
- Next Level Networking and Public Speaking Training,
- Enhancing Customer Service through Emotional Intelligence Strategies,
- Re-Energizing and Equipping Your Team for Success, and
- Maximizing Daily Personal and Business Productivity and Engagement.

### Daphne also facilitates:

- DiSC Workshops and Assessment Distribution
- EQi-2.0 Workshops and Assessment Distribution
- The Five Behaviors Workshops and Assessment Distribution
- Energy Leadership Workshops and Assessment Distribution

## 1:1 CLIENT COMPANIES INCLUDE:



## PARTIAL SPEAKING/TRAINING/CONSULTING CLIENT LIST:



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# YOUR FACILITATOR



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Daphne Valcin is a veteran group facilitator and has effectively facilitated keynote speaking engagements, workshops, or training sessions for groups ranging from small groups to groups as large as 6,000 for over 20 years. Daphne obtained national training and certification towards her mastery in motivational speaking and group facilitation and **has a passion for bringing groups together around goal attainment, team-building, and organizational development.**

Daphne's **degree in public relations from the University of Florida** and past roles as a **project manager, director, and public affairs manager** have allowed her to have a **deeper-level understanding of how to enhance personal and organizational culture and communication.** Her Master of Secondary Education degree from the University of Pennsylvania provides her with a **firm foundation for how to powerfully deliver insights that enlighten and empower individuals and groups** in a clear, interactive way to impact productivity, leadership, organizational culture, and achievement. For years during college and afterward, Daphne participated in various leadership training and development workshops, conferences, and retreats, where she gained priceless insights on **enhancing leadership, team-building, and shifting communication and organizational culture towards increased results and community-building.** She is certified in Energy Leadership, EQ-i 2.0, DiSC, and The Five Behaviors of a Cohesive Team and also facilitates sessions on internal and external customer service, resilience, and conflict resolution. **She also is a member of the National Speakers Association and is an ICF-certified coach.**

As a Master Certified Coach (MCC) through the International Coach Federation (ICF), Daphne holds the highest designation that the ICF gives to coaches--a designation that less than 5% of ICF-certified coaches have attained. Daphne's **Executive Coaching clients have represented Fortune 50 and Fortune 500 companies including UnitedHealthcare, Amazon, Lockheed Martin Corporation, VMWare, Caterpillar, UPS, and JPMorgan Chase & Co. along with leaders within organizations committed to social change including Higher Achievement, Boys & Girls Clubs of America, and KIPP Public Charter Schools.** Executive coaching clients have experienced results including increasing productivity, decreasing work conflict, clarifying how to balance strategic priorities, and impacting their workplace culture and systems.

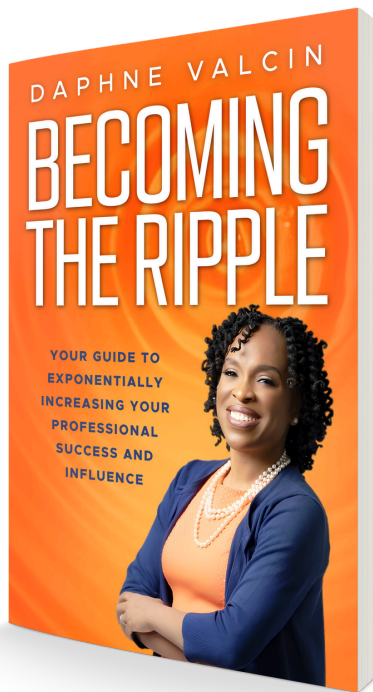
**Daphne has had multiple startup business clients 10x their monthly revenues, supporting them to meet or surpass their revenue goals; increase their productivity through a focus on sales, marketing, and systems coaching and consulting; and enhance their business success mindset.**

## CURRENT OR PREVIOUS AFFILIATIONS INCLUDE:



## PARTIAL CLIENT LIST FOR EXECUTIVE COACHING AND TRAINING:





## Daphne Valcin is the Best-Selling Author of *Becoming the Ripple: Your Guide To Exponentially Increasing Your Professional Success and Influence*

**Consider offering this book to your attendees to add value and greater long-term impact to this engagement.**

### ABOUT THE BOOK:

A study by Vantage Circle found that 59% of employees are not fully engaged at work, and another 18% are actively disengaged. Even among those who are engaged, many are not tapping into their full potential in a way that could transform their lives and their companies.

But what if that could change?

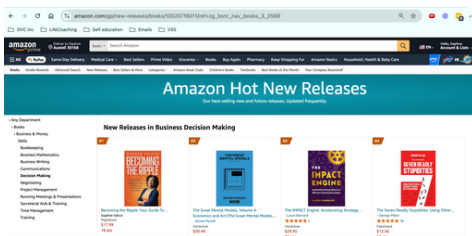
Becoming the Ripple isn't just a book—it's a blueprint for unlocking your potential, transforming not only your life but also the lives of those around you. Through the inspiring stories of successful professionals from diverse fields, you'll discover how to fully engage with your work in a way that feels deeply fulfilling and impactful.

This book isn't just about achieving success; it's about creating a ripple effect that extends far beyond your immediate reach. Whether you're looking to enhance your influence, expand your impact, or simply reconnect with your passion, *Becoming the Ripple* offers the clarity you need to start making waves—not just in your career, but in every aspect of your life.

This isn't just a guide. It's a movement, a call to action that invites you to step into your true potential, build deeper connections, boost your productivity, and elevate your reputation. The transformation you seek begins here, within these pages, and within you

### Add value to your engagement through:

- Helping participants to extend learnings and takeaways long after your event
- Using the book as a discussion guide for your group
- Access to digital worksheets that come with a purchase of each book to deepen learning
- Attaining discounted rates on purchases of 10 or more books
- Enhancing the value of your event to each attendee to ensure your event is a truly memorable one



**Contact us to learn how you can bundle *Becoming the Ripple* books with Daphne's speaking to create lasting impact for your audience!**

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## TESTIMONIALS

Daphne is fantastic at working within a group setting - somehow, she made it feel like she was speaking one-on-one with you instead of to 20 people!

One of the things I also appreciated was that Daphne has the ability to break down complex subject matter and explain it in simple terms. I never felt lost and certainly felt comfortable asking questions! Plus she's got a very joyful, upbeat personality, so, the training was a lot of fun. I plan on attending other training events she hosts in the future and I highly recommend her services.

**- Chief Executive Officer, Health and Wellness Sector**

As a speaker, Daphne engages the crowd in a way that leaves the audience hanging on to every word. Daphne's spirit and energy are unparalleled.

I will follow her to the end of the earth because I know that anything that she is a part of will be phenomenal.

When she puts her mind to something, consider it done.

**- National Learning and Development Director, Media Sector**

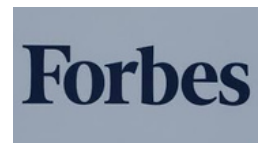
Daphne's content is engaging and she encourages a bias for action that is often absent in facilitated sessions or educational/motivational content. I felt compelled to put into practice her tried and true techniques for self-discovery, focus, and follow-through.

In just a few short weeks I have refined my professional brand and elicited immediate feedback from the community I'd like to engage as I grow my reach in tech. Daphne would be an invaluable asset to any organization or individual looking to level up.

**- Tech Sector Director, Tech Sector**



## AS FEATURED ON:



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