

DAPHNE L. VALCIN



CORPORATE TRAINER | EXECUTIVE COACH | KEYNOTE SPEAKER

Daphne Valcin Coaching: Helping mission-driven leaders build a firm foundation

DAPHNE VALCIN COACHING CONTACT INFORMATION

Daphne L. Valcin: Chief Executive Officer | Corporate Trainer | Executive Coach | Keynote Speaker 202-695-2135 |
daphne@daphnevalcin.com | <http://www.daphnevalcin.com>

Facebook: <http://www.facebook.com/daphnevalcincoaching> | **LinkedIn:** <https://www.linkedin.com/in/daphnevalcin>

DAPHNE L. VALCIN

CORPORATE TRAINER | EXECUTIVE COACH | KEYNOTE SPEAKER



PREVIOUS SPEAKING TOPICS INCLUDE:

The 7 Levels of Energy Leadership: High-Impact Strategies That Every Team Member Can Utilize in the Midst of Both Challenges and Opportunities

- ✓ Understand the 7 types of responses to personal and professional challenges and opportunities that impact your ability to lead
- ✓ Gain practical strategies to persevere towards strategic goals, despite challenges or frustrations that might come up along the way
- ✓ Explore how your most prominent motivations for personal and professional success impact professional interactions and outcomes

Making Waves That Make Results: Grow Your Influence. Maximize Your Impact. Be Positioned to Profit.

- ✓ Through role play, writing, individual work, and team activities, learn the WAVES approach to growing your influence and impact through focusing on 1) Your **Why**, 2) Your **Actions**, 3) Your **Voice/ Communication Style**, 4) Your **Work Environment**, and 5) Your **Special Touch** when it comes to your role at work
- ✓ Gain insight on how to take your productivity and performance to the next level
- ✓ Explore your motivation and working style to create and maintain more open lines of communication towards a dynamic, high-performing team

Motivation, Action, and Perseverance: A RoadMAP to Create Your Personal and Professional Legacy

- ✓ Participate in powerful exercises to identify your greatest motivations towards excellence at work
- ✓ Identify what are the most critical action steps you must take in your role on a daily and weekly basis to progress towards your professional and company goals after gaining clarity on your long-term vision
- ✓ Gain practical insights on how to persevere past personal and professional challenges for consistent high-quality results both personally and professionally

Networking and Public Speaking 101

- ✓ Participate in interactive exercises to discover and implement some of the most powerful tools for having difficult conversations at work
- ✓ Gain expertise associated with results-driven approaches to giving and receiving feedback as well as maintaining composure, in challenging conversations
- ✓ Attain high-impact strategies for maintaining composure before, during, and after more high-stakes conversations
- ✓ Learn how to ensure you're having the right conversations as soon as you can to create win-win relationships with colleagues and customers

Daphne also facilitates:

DiSC Workshops and Assessment Distribution

EQi-2.0 Workshops and Assessment Distribution

The Five Behaviors Workshops and Assessment Distribution

Energy Leadership Workshops and Assessment Distribution

1:1 CLIENT COMPANIES INCLUDE:



PARTIAL SPEAKING/TRAINING/CONSULTING CLIENT LIST:



DAPHNE VALCIN COACHING CONTACT INFORMATION

Daphne L. Valcin: Chief Executive Officer | Corporate Trainer | Executive Coach | Keynote Speaker 202-695-2135 |
daphne@daphnevalcin.com | <http://www.daphnevalcin.com>

Facebook: <http://www.facebook.com/daphnevalcincoaching> | LinkedIn: <https://www.linkedin.com/in/daphnevalcin>

YOUR FACILITATOR



CORPORATE TRAINER | EXECUTIVE COACH | KEYNOTE SPEAKER

Daphne Valcin is a veteran group facilitator and has effectively facilitated keynote speaking engagements, workshops, or training sessions for groups ranging from small groups to groups as large as 6,000 for over 20 years. Daphne obtained national training and certification towards her mastery in motivational speaking and group facilitation and **has a passion for bringing groups together around goal attainment, team-building, and organizational development.**

Daphne's **degree in public relations from the University of Florida** and past roles as a **project manager, director, and public affairs manager** have allowed her to have a **deeper-level understanding of how to enhance personal and organizational culture and communication.** Her Master of Secondary Education degree from the University of Pennsylvania provides her with a **firm foundation for how to powerfully deliver insights that enlighten and empower individuals and groups** in a clear, interactive way to impact productivity, leadership, organizational culture, and achievement. For years during college and afterward, Daphne participated in various leadership training and development workshops, conferences, and retreats, where she gained priceless insights on **enhancing leadership, team-building, and shifting communication and organizational culture towards increased results and community-building.** She is certified in Energy Leadership, EQ-i 2.0, DiSC, and The Five Behaviors of a Cohesive Team and also facilitates sessions on internal and external customer service, resilience, and conflict resolution. **She also is a member of the National Speakers Association and is an ICF-certified coach.**

As a Master Certified Coach (MCC) through the International Coach Federation (ICF), Daphne holds the highest designation that the ICF gives to coaches--a designation that less than 5% of ICF-certified coaches have attained. Daphne's **Executive Coaching clients have represented Fortune 50 and Fortune 500 companies including UnitedHealthcare, Amazon, Lockheed Martin Corporation, VMWare, Caterpillar, UPS, and JPMorgan Chase & Co. along with leaders within organizations committed to social change including Higher Achievement, Boys & Girls Clubs of America, and KIPP Public Charter Schools.** Executive coaching clients have experienced results including increasing productivity, decreasing work conflict, clarifying how to balance strategic priorities, and impacting their workplace culture and systems.

Daphne has had multiple startup business clients 10x their monthly revenues, supporting them to meet or surpass their revenue goals; increase their productivity through a focus on sales, marketing, and systems coaching and consulting; and enhance their business success mindset.

CURRENT OR PREVIOUS AFFILIATIONS INCLUDE:



PARTIAL CLIENT LIST FOR EXECUTIVE COACHING AND TRAINING:



DAPHNE L. VALCIN

CAREER AND BUSINESS COACH | EXECUTIVE COACH | SPEAKER | TRAINER

TEAM-BUILDING & WORK-CULTURE ENHANCING WORKSHOP FOR TEAM MEMBERS

BUILDING BRIDGES: FORMING COMMUNITY AMONG TEAM MEMBERS FROM DIVERSE BACKGROUNDS THROUGH FACILITATED CONVERSATIONS AND ACTIVITIES

Do you feel that your team could use more unity?

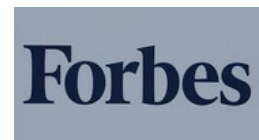
Do you feel that if your team worked even more effectively together, productivity and creativity might increase?

Are you hoping to increase employee engagement so that you recruit high-quality employees and retain great employees at higher rates?

Daphne is a Master Certified Coach, certified facilitator, and previously Director of Politics and Cultural Pluralism at the University of Pennsylvania Dubois College House. While on staff at a national nonprofit that generated millions of dollars in revenue annually, she also served as the liaison between a National Senior Vice President and all State-Based Executive Directors. Her training and experience have equipped her with skill sets that are valuable to teams looking to enhance their connection in a way that impacts company processes, people, and results.



AS FEATURED ON:



In this training, participants would:

- ✓ Participate in facilitated conversations to enhance connection, understanding, and communication among staff
- ✓ Have an objective facilitator create a safe space and ask clarifying questions to support participants in forming stronger bonds within their teams that could result in more effective, more efficient teams that work within a more positive, inclusive team culture
- ✓ Gain short-term and long-term strategies to communicate in a way that is more sensitive to the various working styles and diverse backgrounds within a team

DAPHNE VALCIN COACHING CONTACT INFORMATION

Daphne L. Valcin: Chief Executive Officer | Corporate Trainer | Executive Coach | Keynote Speaker 202-695-2135 |
daphne@daphnevalcin.com | <http://www.daphnevalcin.com>

Facebook: <http://www.facebook.com/daphnevalcincoaching> | **LinkedIn:** <https://www.linkedin.com/in/daphnevalcin>

DAPHNE L. VALCIN

CORPORATE TRAINER | EXECUTIVE COACH | KEYNOTE SPEAKER

TESTIMONIALS

Daphne is fantastic at working within a group setting - somehow, she made it feel like she was speaking one-on-one with you instead of to 20 people!

One of the things I also appreciated was that Daphne has the ability to break down complex subject matter and explain it in simple terms. I never felt lost and certainly felt comfortable asking questions! Plus she's got a very joyful, upbeat personality, so, the training was a lot of fun. I plan on attending other training events she hosts in the future and I highly recommend her services.

- Chief Executive Officer, Health and Wellness Sector

As a speaker, Daphne engages the crowd in a way that leaves the audience hanging on to every word. Daphne's spirit and energy are unparalleled.

I will follow her to the end of the earth because I know that anything that she is a part of will be phenomenal.

When she puts her mind to something, consider it done.

- National Learning and Development Director, Media Sector

Daphne's content is engaging and she encourages a bias for action that is often absent in facilitated sessions or educational/motivational content. I felt compelled to put into practice her tried and true techniques for self-discovery, focus, and follow-through.

In just a few short weeks I have refined my professional brand and elicited immediate feedback from the community I'd like to engage as I grow my reach in tech. Daphne would be an invaluable asset to any organization or individual looking to level up.

- Tech Sector Director, Tech Sector

DAHNE VALCIN COACHING CONTACT INFORMATION

Daphne L. Valcin: Chief Executive Officer | Corporate Trainer | Executive Coach | Keynote Speaker
202-695-2135 | daphne@daphnevalcin.com | <https://www.daphnevalcin.com>

Facebook: <https://www.facebook.com/daphnevalcincoaching> | **LinkedIn:** <https://www.linkedin.com/in/daphnevalcin>